



LUFTHANSA GROUP



36. Plenumssitzung des Nachbarschaftsbeirats Flughafen München

Überblick über die aktuellen Entwicklungen der Deutschen Lufthansa am Standort München

Dr. Stefan Kreuzpaintner

Konzernbeauftragter München
Deutsche Lufthansa AG | MUC AN

15. März 2024

Going forward we remain committed to the **best for our customers, environment and to Munich**

Priorities to secure strong position of MUC in LHG Hub-System



Foster and improve Connections



Continuing Partnership (MUC 2030)



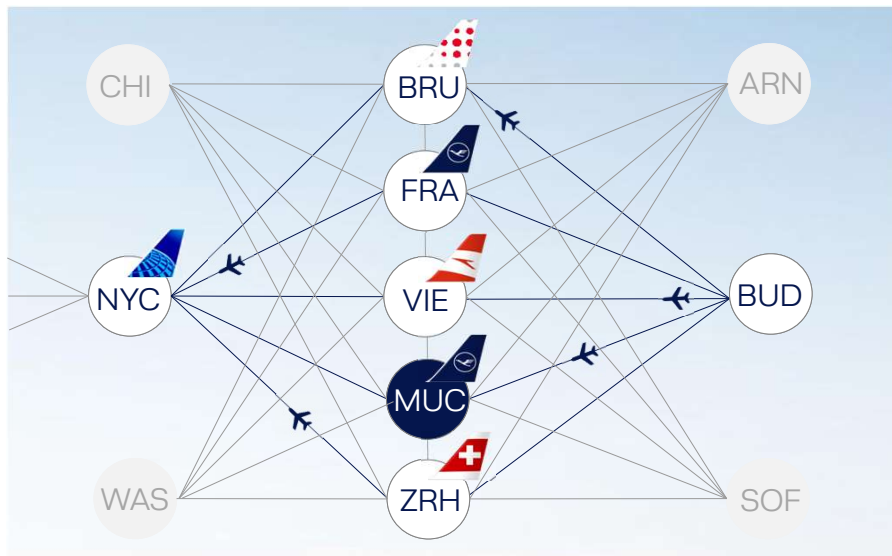
Growing Intermodal Offer



Competitive and sustainable business model

The Lufthansa Group has established a **Multi-Hub** and **P2P** system, where **MUC** is a central part

The Multi-Hub Logic e.g. BUD-NYC



Up to 70 weekly connections
Budapest ➔ New York



5

Hubs



30

Partner Airlines
4 JV / 26 STAR Alliance members



250

Summer Destinations

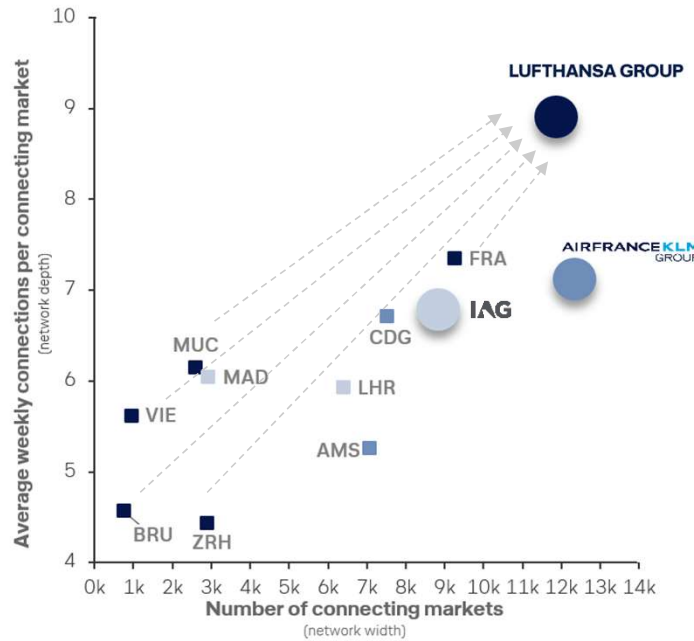


~700

Aircraft

Foster and improve MUC connections:
 The Multi Hub System of Lufthansa Group offers already today the best connections of the industry

IC connex network with <3hrs connex time



Train connections



Example – Connecting in MUC

267 of 313 passengers connecting in MUC
 e.g. MUC-DEL LH 762 – 10. März 2024

Connecting Passengers

Incoming | Outgoing

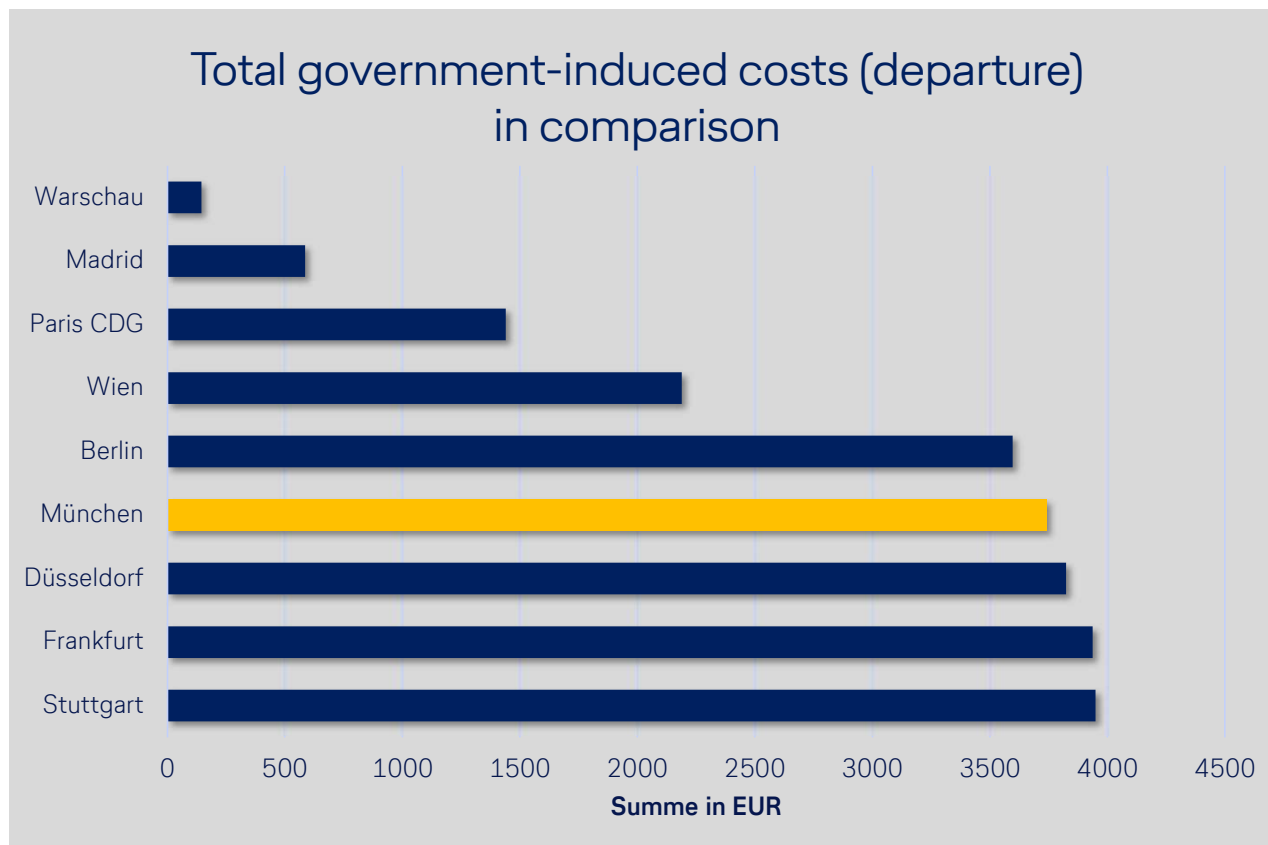
There are 267 passengers connecting in MUC to fly to DEL at 12:15.

Flight	From	Arrival	Pax
AC836	YYZ	09:50	21
LH425	BOS	09:50	16
LH461	MIA	09:50 (+11min)	6
LH6791	YYZ	09:50	13
LH7996	SFO	09:50	2
LH1831	BIO	09:35	9
LH1873	FCO	09:35	2
AC9098	YUL	09:30	7
LH475	YUL	09:30	20

Internal source

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Rising fees and taxes are making air travel in Germany increasingly expensive



Quelle: BDL

+96% Flugsicherungsgebühren
seit 2021

bis zu **+50%** Luftsicherheitsgebühren
ab 2025

+71% Luftverkehrssteuer
seit März 2020 gemäß
Erhöhung ab April 2024

*Distanzklasse II & III

**Distanzklasse I sogar + 111%

*Annahme: A320neo (180 Sitzplätze),
85% Auslastung, Punkt-zu-Punkt-Verbindung,
30% der Passagiere mit Aufgabegepäck,
Luftverkehrssteuer DE Distanzklasse I
(Flüge intra EU)



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Thank you
for your attention



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